



**ROLE.** WE Gladiator (Financial Advisor)

**LOCATION.** Australian based: Remote / Flexible

WE are looking for an experienced Financial Advisor who's zone of genius is the provision of high-quality, personalised strategic and investment advice. You'll be fully supported by our team, systems and processes, which will enable you to focus on what you do best: providing exceptional advice, education and support to our members. This role has an opportunity to grow into a leadership role leading the financial advice division of the company.

Founded in 2013, we were the first millennial advice company in Australia and have been leading the industry since. We've helped thousands of improve their relationship with money and live more intentionally. We've won multiple awards, have an incredible net promoter score and retention rate and are proud to be a recognised changemaker B-Corp organization. WE are so excited about the way the company is growing and are now looking for a new Financial Advisor to join the team.

Are you someone who is passionate about empowering millennial women and guiding them to an intentional relationship with money so they can experience financial happiness.

Do you want to work in a growing, for-purpose organisation, whose vision is to be the leading authority on intentional living and curating a healthy relationship with money? Do you like to be in an innovative role in a flexible and outcome-driven environment?

We are a values-driven company and we love diversity and respect and are inclusive of all types as long as your values align with ours. Do your values align with ours?

**Intentional Living:**

*We choose to be conscious in our thoughts, words, and actions, to live a life that fulfills and enriches us, improves our community and the planet. We believe in positive thinking and manifesting.*

**Financial Happiness**

*We know it's our relationship with money, not the amount of money that determines how happy we are. We focus on happiness first knowing that money will follow.*

**Awakened Doing**

*We bring presence to everything that we do. Acceptance, enjoyment, and enthusiasm are the only three ways of being and living in the world.*

**Conscious Connection:**

*We consciously choose to raise the vibrational frequencies of everyone we interact with. We live by the 4 agreements: Be impeccable with your word, don't take anything personally, don't make assumptions and always do your best.*

If this sounds like you, keep reading...



#### **ROLE.**

- Financial advisor and educator
- Responsible for the provision of exceptional strategic and investment advice
- Building and maintaining strong relationships with members.

#### **A DAY IN THE LIFE.**

- Changing people's lives
- Helping people achieve their goals
- Going the extra mile for your members
- Working alongside an incredible team
- Online meetings with members and prospective members
- Creating financial strategies and working with the paraplanners to create SOA's
- Educating and empowering members to take ACTION towards their goals.

#### **WE HAVE.**

- A sales process that works
- A service model that is unique in Australia
- An effective inbound lead funnel
- A proven product that delivers consistent results
- A motivating and BIG vision that rocks
- A culture built around values
- An environment that supports Gladiators
- Global remote working team
- A supportive, encouraging and results orientated environment
- Flexible working hours and locations

#### **YOU HAVE.**

- A passion for working with Millennials
- LOTS of self-motivation and drive
- An ability to build and maintain strong relationships
- A hunger to be involved with an innovative company
- An ability to see the bigger picture.

#### **YOUR STRENGTHS INCLUDE:**

- The experience and qualifications in Australia to provide top quality financial advice
- Confidence in delivering technical strategies to the Millennial community
- Ability to educate on financial strategies and communicate in a simple and succinct way
- Project management skills
- Strategic thinking, problem solving and planning
- Delegation skills
- Team player willing to pitch in to support other team members
- Good organisational ability
- An ability to follow process, but a desire to innovate



**IT WOULD BE NICE IF YOU HAVE.**

- A broad network of potential members
- Experience working in an entrepreneurial and fast growing business
- Experience working with a millennial client based
- Experience working remotely
- Leadership experience.

**APPLICATION PROCESS.**

If this sounds like the role you've been dreaming of, please **email a link to your LinkedIn profile and a short video introducing yourself** and why you would like this role (include anything you think puts your best foot forward, and no need to get fancy - your phone camera will do!) to: **members@wealthenhancers.com**